



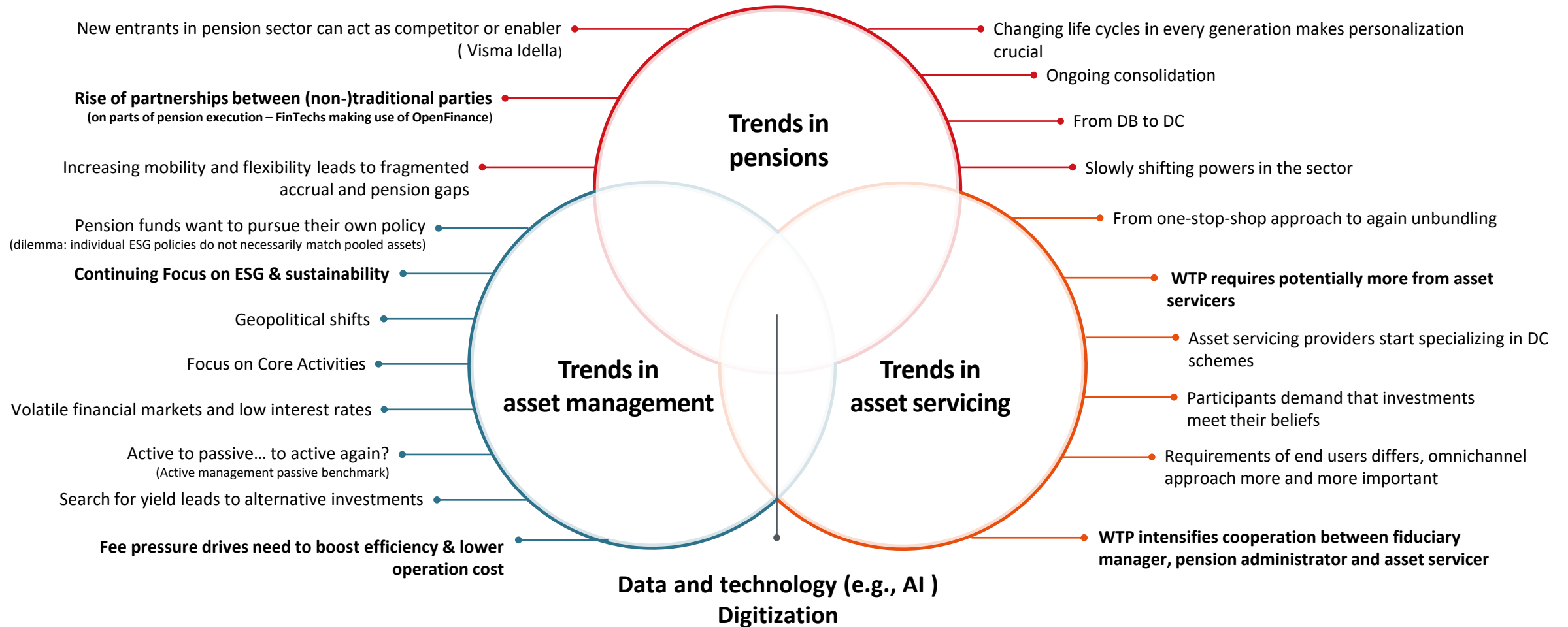
Asset Servicing 2.0

Digitale innovatie én persoonlijk contact

Kennissessie Instituut voor Pensioeneducatie - 6 februari 2025

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INVESTOR SERVICES



Trends impacting the European Pension Sector

Allocation to private assets growing

Inflation, volatility and funding gaps are driving investment diversification to private assets

+14%

Increase in private asset allocations since 2002*

Needed one system covering traditional and alternative assets

Strong focus on sustainability

Regulation and focus on fiduciary duty is accelerating sustainability and stewardship

71%

Climate change is at the centre of, or is a significant factor in investment policy**

Needed powerful tools for ESG and climate risk reporting and cost analysis

Consolidation and move to DC

Consolidation and move from defined benefit (DB) to defined contribution (DC) creates new complexities

+55%

DC now make up 55% of total global pension assets.

Needed track record in managing consolidation – and a deep heritage in pensions

Simplification of administration

Operational challenges on private market investments and rising investment complexity creates demand for transparency and data

55%

Number of pension schemes in Europe prioritising operating models

Integration of data and platform to improve operational efficiency

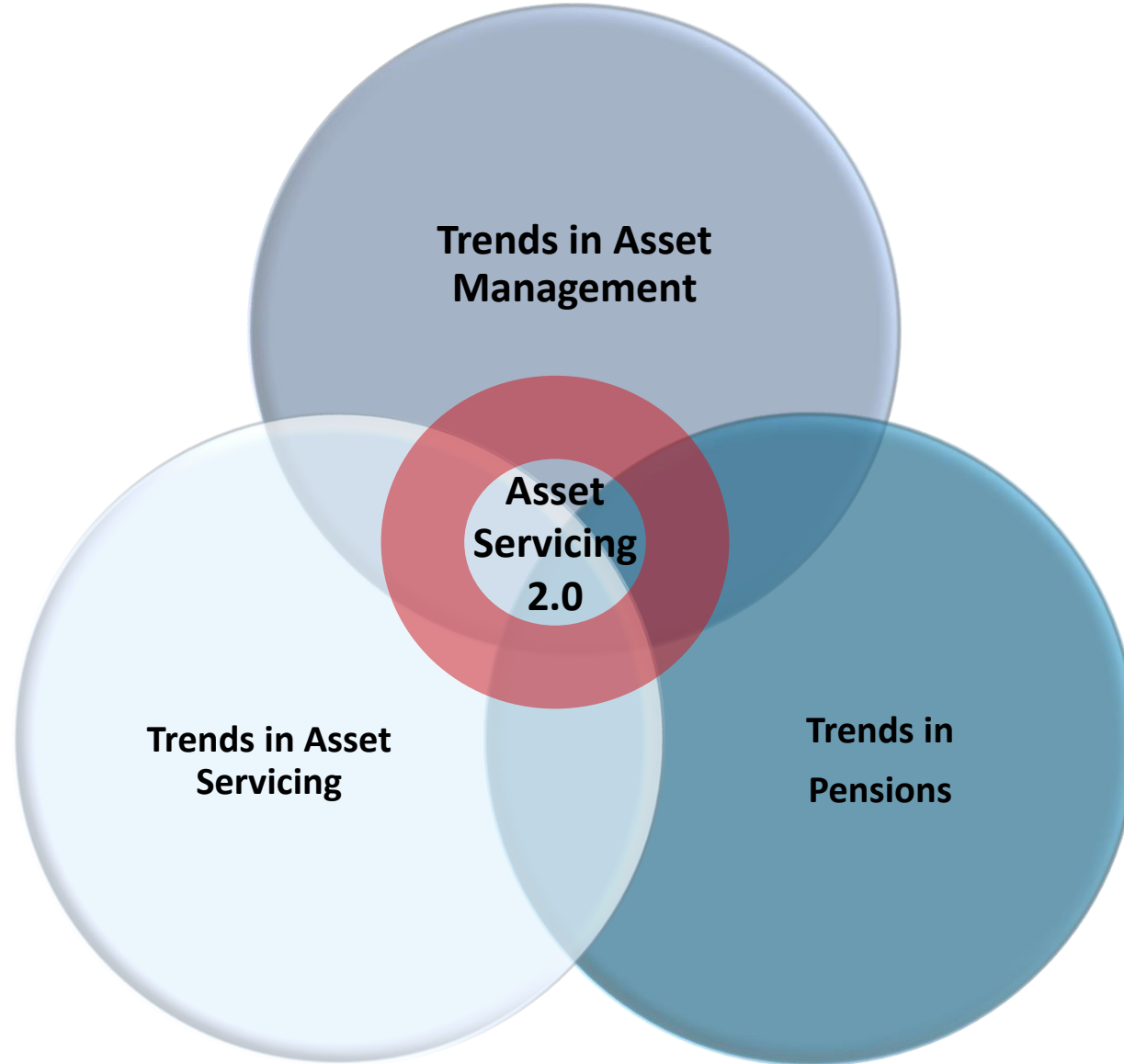
Participants needs focus

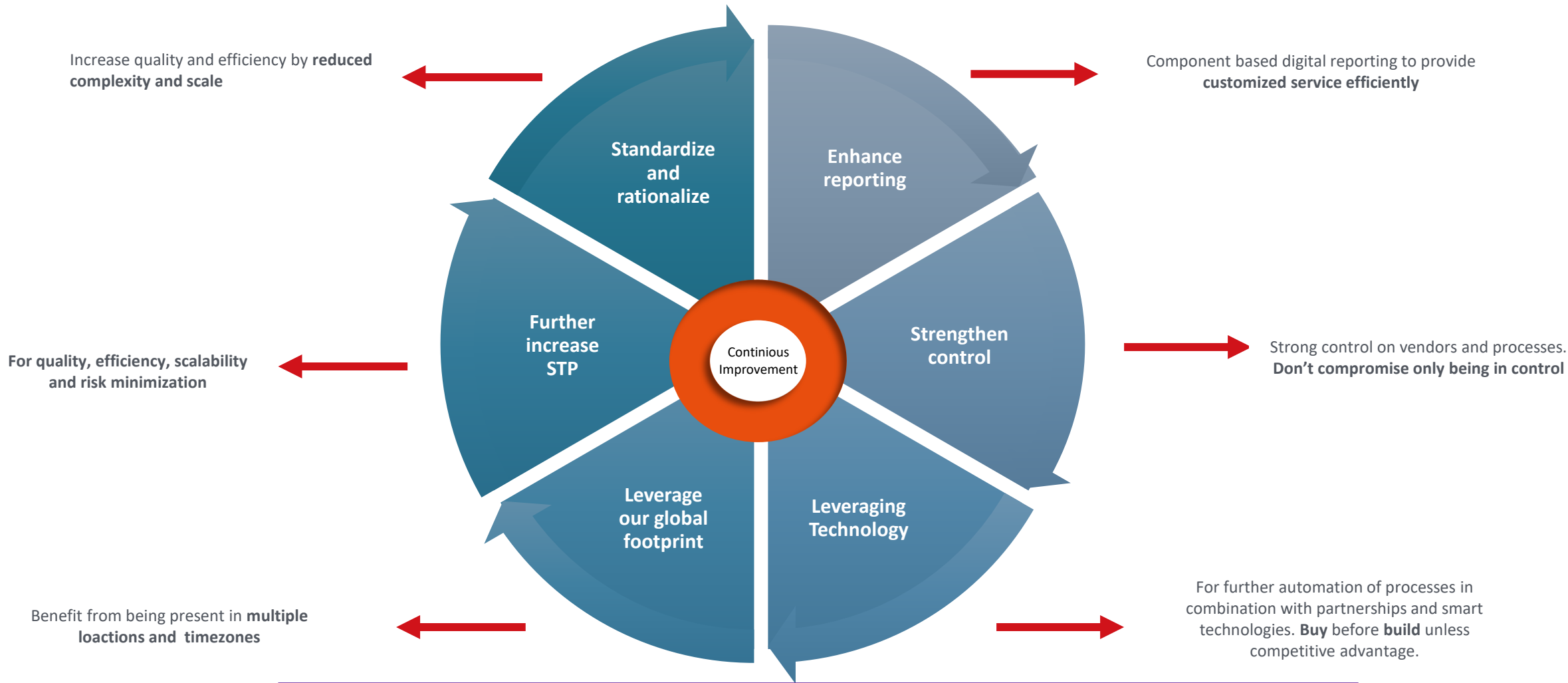
Asset managers of pension schemes require closer partnership due to rising complexity (e.g WTP in NL)

Partners

Needed partnerships to meet clients' evolving needs

Needed understanding of pension schemes and have a 'client'-first cultural mindset



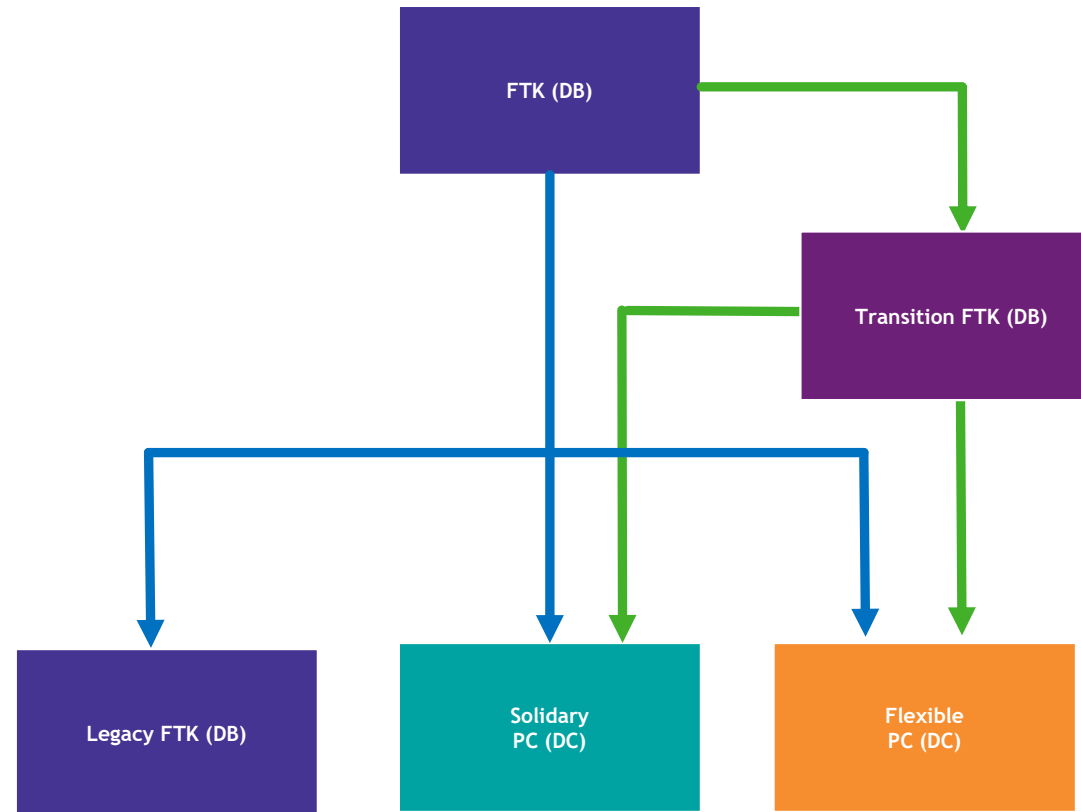


We cherish and grow the **Asset Servicing** specific knowledge of our people



Governance	Speed to market	Flexibility	Consistency	Quality	Integrity
A set of processes, roles, processes, policies standards and metrics, ensuring the data quality and security. All data attributes are defined in an enterprise data dictionary	Standard data offerings have changed the focus of data projects from development to connectivity	Custom requirements can be met by creating extensions to the standards	All distribution channels (APIs, dashboards, reports) will show the same value in the same field	Our operation teams/ data owners can focus their checks on the standard data attributes	Assurance that data is accurate, complete and cosistent at any point in its lifecycle

Be ready for three options





Innovate & transform infrastructures, processes and services

Different DC implementation strategies, require different operating models and structures.

Long-term success in DC-investing hinges on innovative thinking

Data centric strategy is key!



Collaborate and co-create with clients and their partners

Looking at client operating models on an end-to-end basis

SIVI standard messaging and API Connectivity

Component based reporting



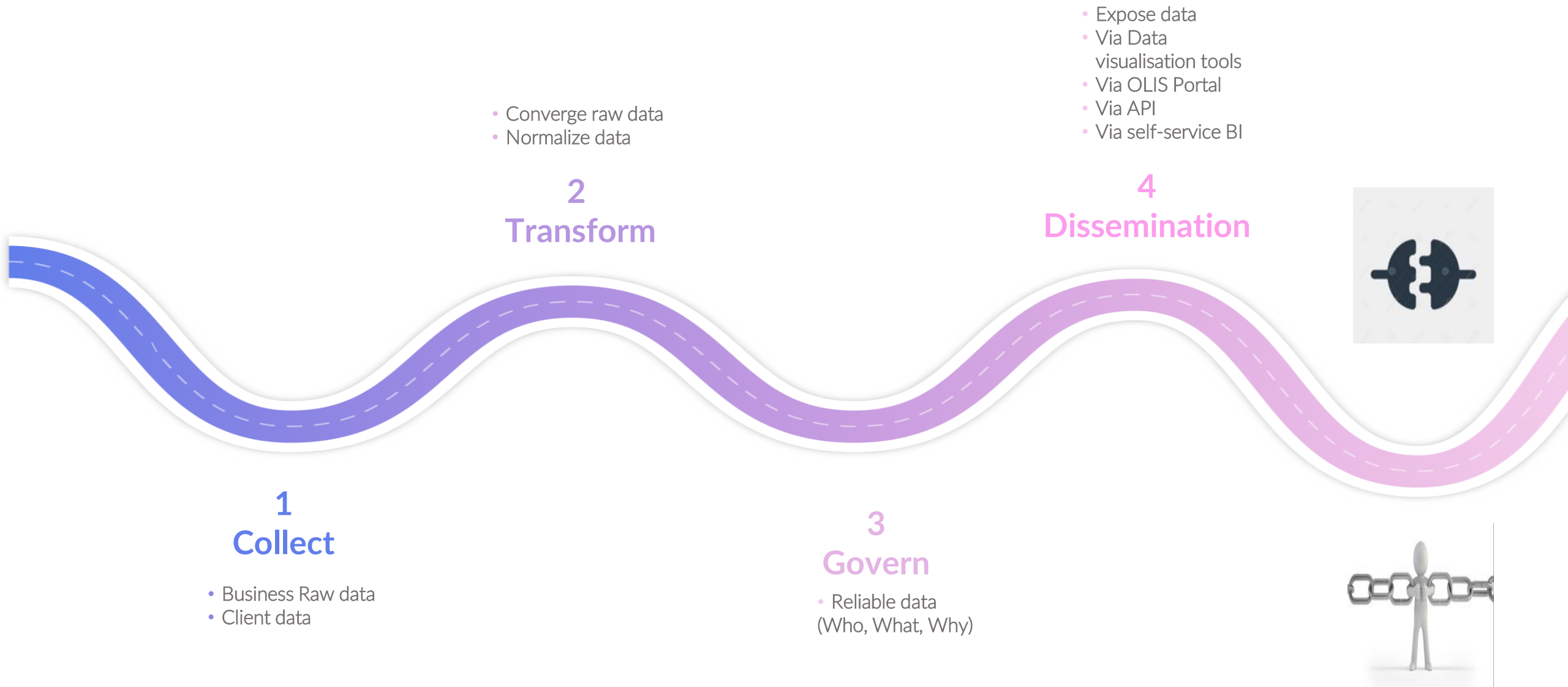
Agile culture to drive changes and enabling clients to be ahead of the curve

Mix of experienced and talented pension industry professionals that understand their client needs

Rapid client change implementation

Improved speed to market

Data Centric strategy in a nutshell



THANK
YOU
FOR
LISTENING

Contact



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